



# Business Services - Business Engagement & Sector Strategies



BUSINESS SERVICES & SUPPORT

We **help** NJ  
businesses **grow**

# NJDOL Business Services

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LABOR MARKET  
INFORMATION



TRAINING NEEDS  
ASSESSMENT  
(SKILLS GAP)



TALENT ACQUISITION  
SERVICES



GRANT  
OPPORTUNITIES



APPRENTICESHIPS

# Labor Market Information - Examples

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**Explore NJ employment and wage statistics.**

Check out our employment and wages section.

[LEARN MORE >](#)



**Curious about the state of industry and the economy?**

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Contact us.

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# Labor Market Information - Examples

## Industry Sector Focus



This page contains analysis of New Jersey's key industry sectors. Industry sectors are the engines that drive job expansion and attract new businesses in New Jersey. Analysis of New Jersey's industry sectors is provided below to help keep New Jersey's industry sectors in focus. New Jersey Department of Labor and Workforce Development's team of [labor market analysts](#) produces the analytical articles, reports, and presentations on this page using the latest economic and demographic data available.

Bio Pharma Life Science Study: Winter 2021-2022

Construction & Utilities Study: Winter 2021-2022

Financial Services Study: Fall 2024

Health Care Study: Spring 2024

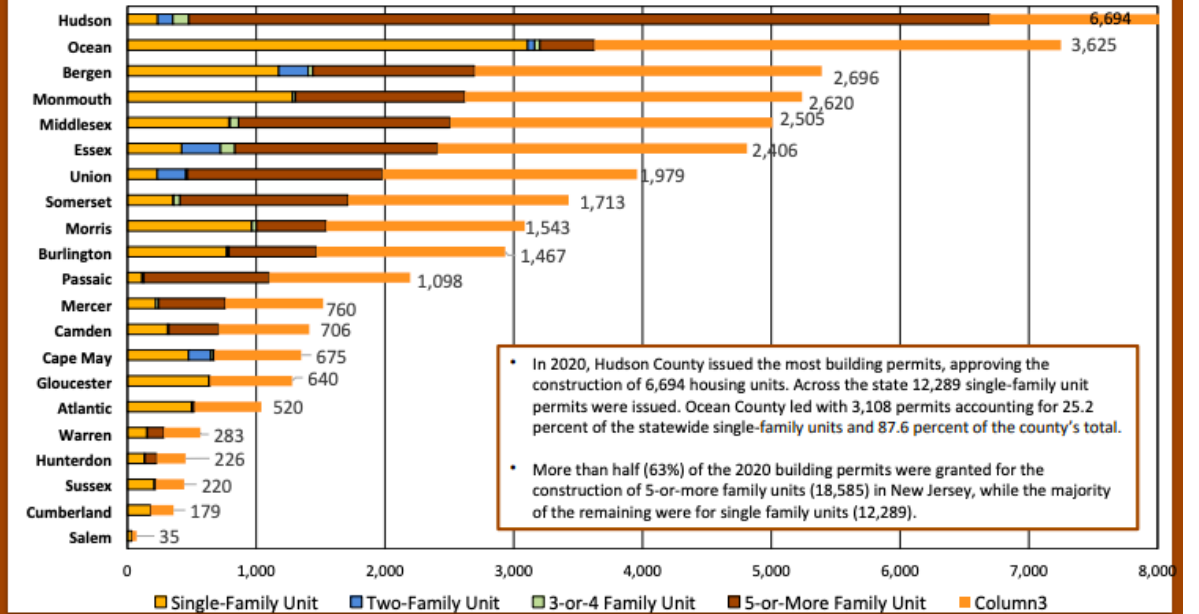
Leisure & Hospitality (L&H) Study: Winter 2021-2022

Manufacturing Study: Winter 2021-2022

Retail Trade Study: Winter 2021-2022

Technology Study: Winter 2021-2022

## NEW JERSEY CONSTRUCTION & UTILITIES INDUSTRY SECTOR ANNUAL RESIDENTIAL BUILDING PERMITS BY CONSTRUCTION TYPE



- In 2020, Hudson County issued the most building permits, approving the construction of 6,694 housing units. Across the state 12,289 single-family unit permits were issued. Ocean County led with 3,108 permits accounting for 25.2 percent of the statewide single-family units and 87.6 percent of the county's total.
- More than half (63%) of the 2020 building permits were granted for the construction of 5-or-more family units (18,585) in New Jersey, while the majority of the remaining were for single family units (12,289).



Office of Research and Information

Source: NJ Department of Labor & Workforce Development, U.S. Bureau of Census, Construction Division, Annual Residential Housing, 2019  
Prepared by: New Jersey Department of Labor and Workforce Development, December 2021



# NJDOL – Business Services

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BUSINESS ENGAGEMENT



# NJDOL Business Engagement

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Job Posting & skill matching to available talent

Job fairs

Training needs assessment

Wage and employment information

Connection to NJDOL funded training  
opportunities



# NEW JERSEY INDUSTRY PARTNERSHIPS

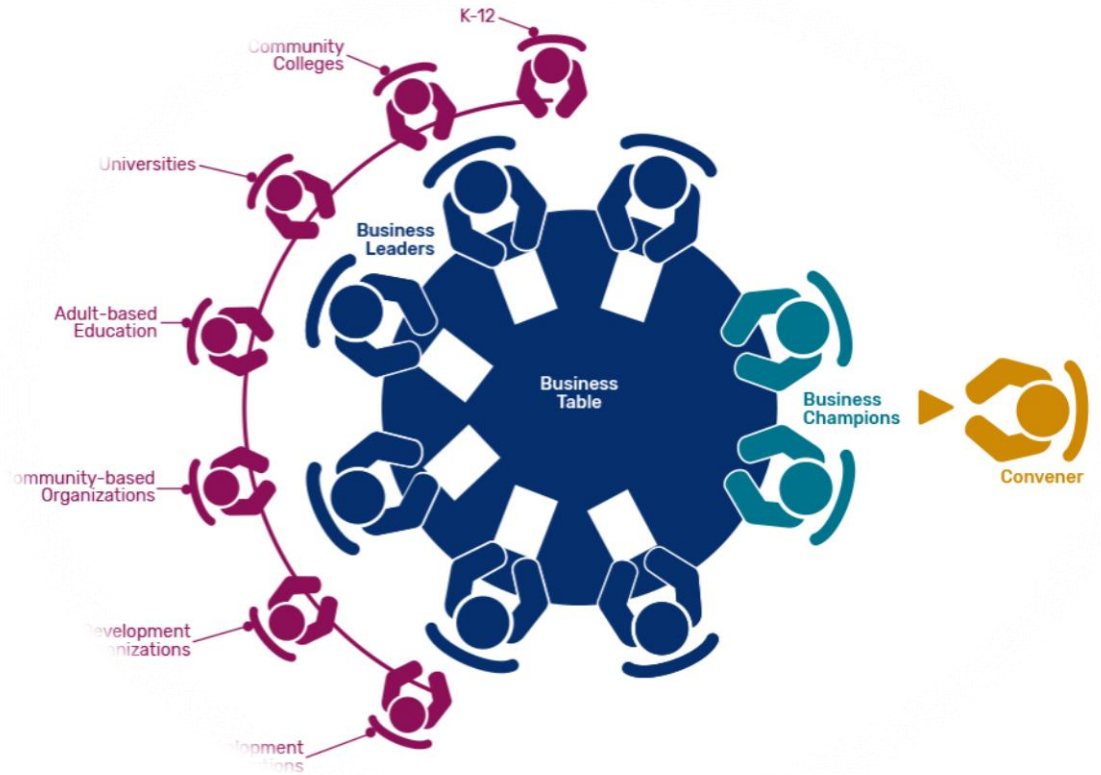
NJDOL – Business Services

WORKFORCE  
SECTOR STRATEGIES

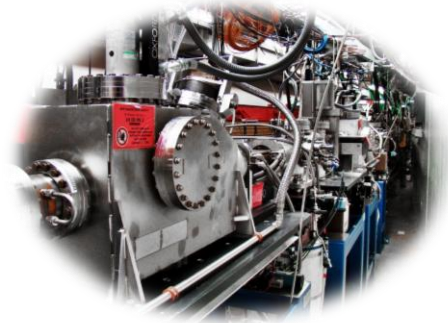
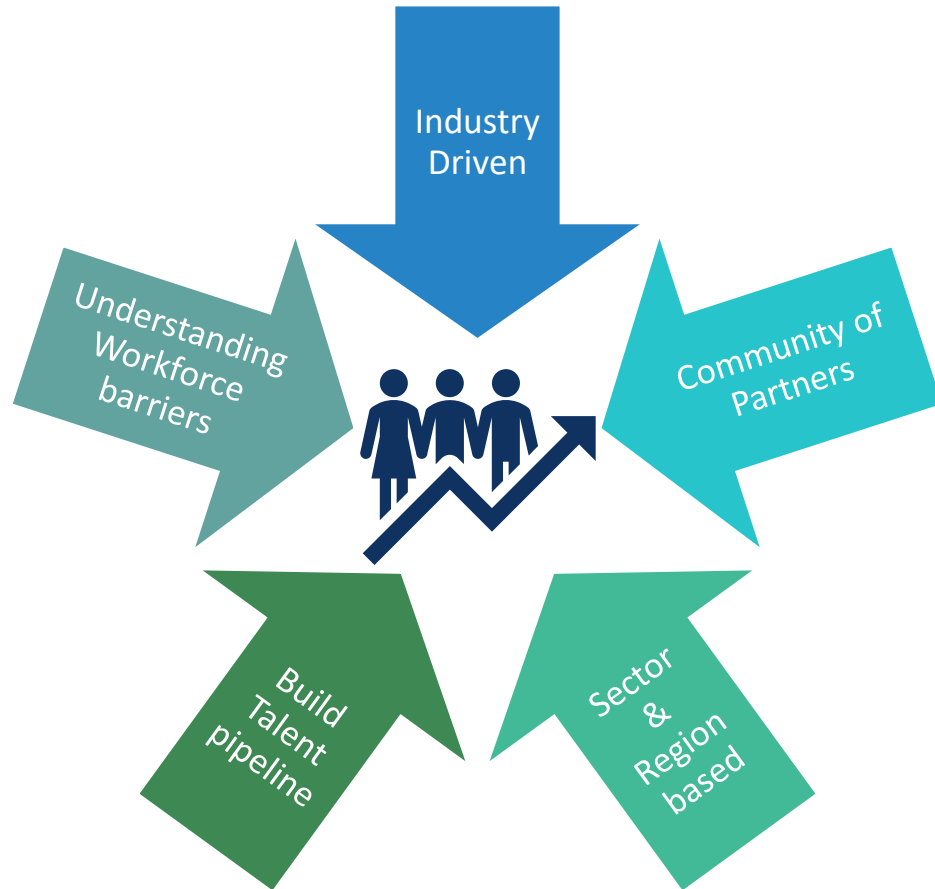
# NJDOL Industry Partnerships

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Industry Partnerships are a vehicle for mobilizing business leaders from specific regions to collaborate with public partners in resolving workforce, economic and education challenges impacting New Jersey industries.



# NextGen Sector Strategies Model



A group of four business professionals are seated around a table in a modern office setting, engaged in a meeting. The scene is brightly lit, likely by natural light from a large window in the background. The individuals are dressed in professional attire. One woman on the right is wearing glasses and has a coffee cup on the table. A laptop is open in front of her. The overall atmosphere is collaborative and professional.

## NJDOL – Funding Opportunities & Registered Apprenticeships

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# Registered Apprenticeship

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A Registered Apprenticeship program is approved by USDOL and is an industry-driven structured training program that allows an apprentice to earn while they learn. A minimum of 144 hours of related technical instruction (classroom training) and 2,000 hours of on-the-job (OJT) learning are required for each year of the occupation.

The complexity will dictate the length of the registered apprenticeship program ranging from 1 to 5 years.



***Benefits to Registered Apprenticeship***



Quality Standards



Reduced Turnover



Increased Worker Productivity



Builds a Company's Skills Base



Pipeline of Skilled Workers/Succession Planning

# Grant Programs

UPSKILL – NJ Incumbent Worker Program

Innovation Research Fellowship Grant

Opportunity Partnership Grant (OPG)

Growing Apprenticeship in Nontraditional Sectors (GAINS)

Pre-Apprenticeship in Career Education (PACE)

On-The-Job Training (OJT)

# Grant Programs

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## **UPSKILL – NJ Incumbent Worker Program**

This Upskilling/Reskilling training program helps defray the cost of training existing employees. Upskill grant funds are competitively awarded to NJ employers to provide up to 50% cost reimbursement assistance (maximum of \$500,000 per single employer or per consortium applicant) to train current employees to meet current and future occupational skill requirements.

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## **Innovation Research Fellowship Grant**

The IRFP grant funds are provided to support technological research and the innovation ecosystem in New Jersey and to encourage Ph.D. candidates and graduates to continue their research in fellowship with New Jersey's science and technology companies. The Fellowship grant is a two-year contract supporting up to \$85,000 in salary in year one and up to \$95,000 in year two. The grantee must pay at least \$25,000 in salary out of their own funds by year two.

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## **Opportunity Partnership Grant**

The OPG grant is to assist displaced/dislocated workers in securing employment by providing occupational training in industry sectors recognized and driven by employers' needs. The goal of the OPG training program is to re-connect training participants with gainful employment that offers them a sustainable wage.

# Grant Programs

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## **Growing Apprenticeship in Nontraditional Sectors (GAINS)**

The purpose of the GAINS program is to promote the expansion and development of United States Department of Labor (USDOL) approved Registered Apprenticeship programs that drive economic development through skills and educational attainment and create pathways to better-paying careers and advanced credentials.

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## **Pre-Apprenticeship in Career Education (PACE)**

The purpose of the PACE Program is to prepare individuals to enter different career pathways and succeed in Registered Apprenticeship programs. These pre-apprenticeship programs have a documented partnership with at least one Registered Apprenticeship program sponsor that is committed to hiring from the pre-apprenticeship program within 18 months from the start of the contract period.

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## **On-The-Job Training (OJT)**

The OJT program encourages employers to hire new workers by assisting them with the costs of training. Participants get a paid job, training, and an opportunity to learn a new skill, while the employer receives 50% wage reimbursement for up to 26 weeks or \$10,000 based on an approved training program.

# Workforce system

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COUNTY WORKFORCE  
DEVELOPMENT BOARDS



LOCAL ONE STOP  
CENTERS/AMERICAN JOB CENTERS

# Workforce system for Recruitment & Training

## Local WDBs in New Jersey

[WDB Chair and WDB Director Contacts List \[pdf 172kb\]](#)

### New Jersey Local Workforce Development Boards by Region

#### North Region:

**Bergen County WDB:** <https://bergenjobcenter.com/>

**Essex County WDB:** <http://essexcountynj.org/economic-dev-training-employment/>

**Greater Raritan WDB (Hunterdon and Somerset Counties):** <https://www.thegrwdb.org>

**Hudson County-Jersey City WDB:** <http://hcstonline.org/wdb/index.html>

**Morris-Sussex-Warren WDB:** [Workforce Development Board Of Northwest New Jersey \(wdbnnj.org\)](http://www.wdbnnj.org)

**Newark City WDB:** [www.nlwdb.org](http://www.nlwdb.org)

**Passaic County WDB:** <http://wdbpc.org/>

**Union County WDB:** <http://ucnj.org/wdb/>

#### Central Region:

**Mercer County WDB:** <http://www.mercercounty.org/boards-commissions/workforce-development-board-296>

**Middlesex County WDB:** <https://www.mcwdb.org/>

**Monmouth County WDB:** <http://workinmonmouth.com>

**Ocean County WDB:** <http://www.oceandhs.org>

#### South Region:

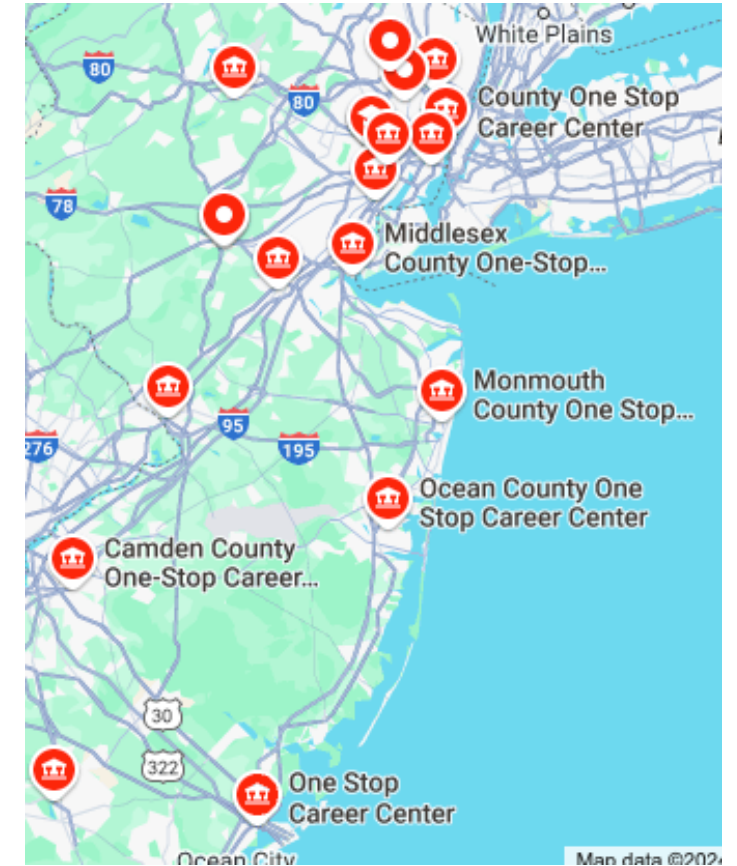
**Atlantic County WDB:** <https://atlanticcountywdb.com/> <http://learntrainworkac.com>

**Burlington County WDB:** <http://www.co.burlington.nj.us/327/Workforce-Development-Board>

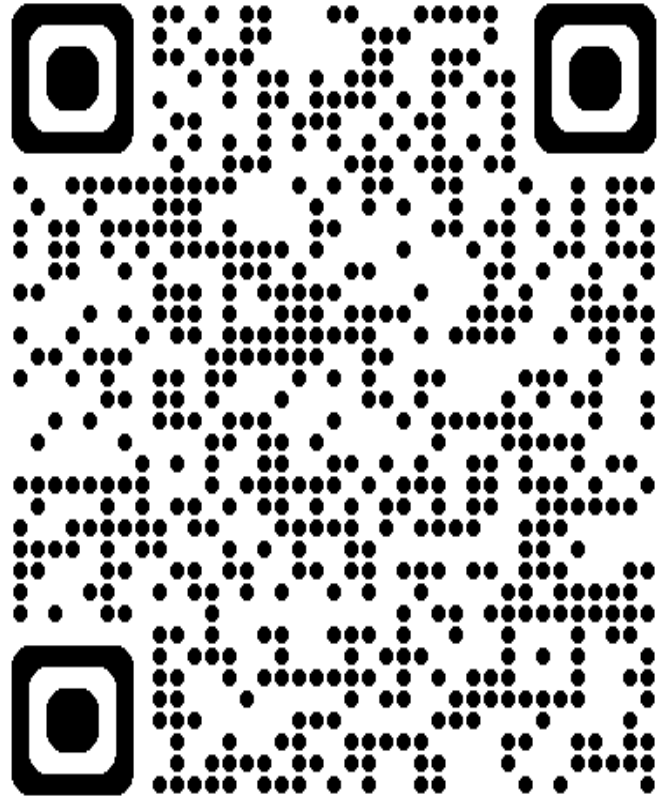
**Camden County WDB:** <http://www.ccwib.com>

**Cumberland-Salem-Cape May WDB:**  
<http://www.co.cumberland.nj.us/content/22602/23188/24016/25192.aspx>

**Gloucester County WDB:** <http://www.gloucestercountynj.gov/depts/w/wib/default.asp>



# Grants



We are here to  
support you!

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[Department of Labor and Workforce Development  
\(nj.gov\)](http://dol.nj.gov)